

# Career Planning and Development for the Executive Level *(The Path to the SES)*

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URL	Video Times	Time Allotted	Section Title
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part1.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part1.wmv</a>	0:00 to 34:16	35 minutes	Getting to Know the Rules of the Game
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part2.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part2.wmv</a>	34:16 – 1:03:19	28 minutes	Leadership Principles
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part3.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part3.wmv</a>	1:20:52 – 2:06:12	46 minutes	Understanding Leadership Competencies
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part4.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part4.wmv</a>	2:40:21 – 3:06:35	26 minutes	Competing for the SES
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part5.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part5.wmv</a>	0:00 - 33:29	34 minutes	Marketing Yourself on Paper – Section 1
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part6.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part6.wmv</a>	33:29 – 58:23	23 minutes	Marketing Yourself on Paper – Section 2
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part7.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part7.wmv</a>	58:23 – 1:31:57	34 minutes	Marketing Yourself on Paper – Section 3
URL: <a href="mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part8.wmv">mms://ocbmtcwmp.usda.gov/content/AgLearn/SES08Part8.wmv</a>	2:05:17 to End	35 minutes	Marketing Yourself in Person (Interviewing Tips and Technique)