



## NINTH HOUSE® COURSES

*Click on the course title(s) to add to your learning plan.*

Course	Content Provider	Course Description	Key Skills	Course Length
<a href="#">Building Community</a>	Clifton Taulbert	Learn to transform the work environment into one that values respect and cooperation and encourages a diversity of views and people	<ul style="list-style-type: none"> <li>• Developing personal values and ethics</li> <li>• Valuing diversity</li> <li>• Valuing individual contributions</li> <li>• Creating a climate conducive to innovation and creativity</li> </ul>	2.5 hours
<a href="#">Capturing Brand You™</a>	Tom Peters	Benchmark your current reputation, establish your desired reputation, and pinpoint activities that further both your own and your organization's objectives	<ul style="list-style-type: none"> <li>• Personal effectiveness</li> <li>• Taking initiative</li> <li>• Self awareness and development</li> <li>• Results orientation</li> <li>• Managing the job</li> </ul>	1.5 hours
<a href="#">Forging Breakthroughs</a>	Peter Senge	Gain tools necessary to produce high-quality solutions to complex business challenges	<ul style="list-style-type: none"> <li>• Problem solving</li> <li>• Communication</li> <li>• Sound business judgment</li> <li>• Team building</li> <li>• Managing change</li> </ul>	3 hours
<a href="#">High Impact Hiring</a>	Joseph Rosse & Robert Levin	Learn a performance-based strategy for quickly and successfully selecting the right talent for your organization	<ul style="list-style-type: none"> <li>• Recruiting and selection</li> <li>• Attracting and developing talent</li> <li>• Identifying competence and performance potential</li> <li>• Organizational assessment and planning</li> </ul>	2 hours
<a href="#">Simulation for High Impact Hiring (eSeries 6)</a>		Practice the skills learned in <i>High Impact Hiring</i>		30 mins
<a href="#">Innovation: WOW! Projects™</a>	Tom Peters	Learn how to design, prototype, and sell a project to meaningful sponsors in an organization	<ul style="list-style-type: none"> <li>• Personal effectiveness</li> <li>• Project management</li> <li>• Results orientation</li> <li>• Customer orientation</li> <li>• Team leadership</li> </ul>	3 hours
<a href="#">Simulation for Innovation: WOW! Projects (eSeries 1)</a>		Practice critical "selling to sponsors" skills from <i>Innovation: WOW! Projects</i>		30 mins
<a href="#">Simulation for Innovation: WOW! Projects (eSeries 2)</a>		Practice the elements of collaboration from <i>Innovation: WOW! Projects</i>		30 mins
<a href="#">Managing Change</a>	William Bridges	Gives managers the leadership skills needed to mobilize employee support for change initiatives	<ul style="list-style-type: none"> <li>• Change management</li> <li>• Innovation</li> <li>• Self awareness and development</li> <li>• Personal effectiveness</li> </ul>	1.5 hours
<a href="#">Navigating Change</a>	William Bridges	Learn to recognize and address the internal transitions associated with change in order to guide yourself through any organizational change	<ul style="list-style-type: none"> <li>• Change management</li> <li>• Self-management</li> <li>• Self-awareness and development</li> <li>• Personal effectiveness</li> </ul>	1.5 hours
<a href="#">Optimizing Team Performance</a>	Jon Katzenbach	Learn how and when to adjust work style and leadership approach to achieve optimal team performance	<ul style="list-style-type: none"> <li>• Teamwork</li> <li>• Problem solving</li> <li>• Innovative thinking</li> <li>• Leading a team</li> </ul>	2.5 hours

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<a href="#"><u>Partnering for Results</u></a>	Lorraine Segil	Understand and successfully develop internal and external business partnerships	<ul style="list-style-type: none"> <li>• Managing partnerships</li> <li>• Fostering collaborative relationships</li> <li>• Communication</li> <li>• Teamwork</li> </ul>	2 hours
<a href="#"><u>Simulation for Partnering for Results (eSeries 5)</u></a>		Practice the skills learned in <i>Partnering for Results</i>		30 mins
<a href="#"><u>Reframing Change</u></a>	William Bridges	Recognize and understand the three-phase internal transition process that accompanies workplace change	<ul style="list-style-type: none"> <li>• Change management</li> <li>• Innovation</li> <li>• Self management</li> <li>• Self awareness and development</li> <li>• Personal effectiveness</li> </ul>	45 mins
<a href="#"><u>Resolving Interpersonal Issues</u></a>	David Bradford & Allan Cohen	Learn fundamental communication skills to better address interpersonal issues and build powerful working relationships	<ul style="list-style-type: none"> <li>• Honest &amp; straightforward communication</li> <li>• Conflict resolution</li> <li>• Building cooperative working relationships</li> <li>• Active listening</li> </ul>	2.5 hours
<a href="#"><u>Retaining and Engaging Talent</u></a>	B. Lynn Ware	Equip managers with the skills needed to engage their key employees	<ul style="list-style-type: none"> <li>• Engaging/motivating employees</li> <li>• Building employee commitment</li> <li>• Assessing attrition risks</li> <li>• Retain key contributors</li> </ul>	2.25 hours
<a href="#"><u>Self Management</u></a>	Ken Blanchard	Learn to set goals, get the direction and support to achieve those goals, and manage relationships more effectively	<ul style="list-style-type: none"> <li>• Self management</li> <li>• Personal effectiveness</li> <li>• Taking initiative</li> <li>• Self awareness and development</li> </ul>	3.5 hours
<a href="#"><u>Simulation for Self Management (eSeries® 3)</u></a>		Practice overcoming obstacles and taking initiative to build new skills based on the principles of <i>Self Management</i>		30 mins
<a href="#"><u>Simulation for Self Management (eSeries 4)</u></a>		Learn how to become confident and proficient and negotiate for more authority using skills learned in <i>Self Management</i>		30 mins
<a href="#"><u>Situational Leadership® II</u></a>	Ken Blanchard	Learn leadership skills that help you develop your employees' competence, commitment, and productivity	<ul style="list-style-type: none"> <li>• Leadership</li> <li>• Managing direct reports</li> <li>• Leading and developing employees</li> </ul>	6 hours
<a href="#"><u>Technology and Innovation</u></a>	Ninth House Faculty	Learn to embrace the opportunities and challenges presented by technological change and create an environment that encourages and supports innovation	<ul style="list-style-type: none"> <li>• Innovative thinking</li> <li>• Leading a creative team</li> <li>• Change management</li> <li>• Leveraging technology</li> </ul>	1.75 hours
<a href="#"><u>Virtual Teams</u></a>	Mary Ann Kipp	Learn a framework for effectively working in or with remote teams	<ul style="list-style-type: none"> <li>• Team building</li> <li>• Working remotely</li> <li>• Personal effectiveness</li> </ul>	45 mins